

Curriculum Vitae: Simon Wallace

Qualifications and Affiliations:

- ◆ Bachelor of Laws (LL.B)
- ◆ Member of the British Computer Society (MBCS)
- ◆ Chartered IT Professional (CITP)
- ◆ Fellow of the Institute of Management Consultants (FIMC)
- ◆ Fellow Certified Management Consultant (FCMC)
- ◆ Member of the Institute of Directors (MInstD)
- ◆ Member of the Project Management Institute
- ◆ Former Council Member and Director of the Management Consultancies Association

Summary

Simon Wallace has 26 years experience in programme and project management, including 18 years as a consultant. He has managed or advised in the management of around 50 business solution and IT projects, many of which were full life-cycle. The largest programme had a budget circa £500 Million. Around 40 of these projects involved software packages / ERP.

Simon's experience has been in a wide range of business initiatives and industries. He was KPMG's global lead specialist in best practice for the selection and implementation of major ERP packages including SAP, Oracle, PeopleSoft, Baan and JD Edwards. He was also responsible globally for liaison with SAP. He has worked in some 17 countries and has had personal responsibility for several pan-European and global initiatives.

Simon was a board director and Head of Management Consultancy for Turner & Townsend Management Solutions Ltd, a subsidiary of the Turner and Townsend Group. He led the development of the management consultancy business as an adjunct to the Group's major business in construction consultancy, seeing over 50% growth in the first year.

Simon is the author of the ePMbook - a web-based book concerning project and programme management. It is available at <http://www.epmbook.com>.

Sample Client List

Financial Sector

- Barclays Life
- Barclays Unicorn Group
- Barclays Financial Services
- Nat West
- Nat West Life
- Credit Communal de Belgique
- Hill Samuel Investment Services
- United Bank for Africa, Lagos
- Hambros
- TSB Trustcard
- Post Office (Retail Banking)

Public Sector

National

- Home Office
- Department of Health
- Post Office Network
- HM Customs and Excise
- Department of the Environment
- British Nuclear Fuels Ltd

Local

- Manchester City Council
- Kent County Council
- London Underground
- Speke Garston Development Corporation

International

- Commission of the European Communities
- European Parliament
- Eurocontrol
- Etat de Vaud

MoD

- Royal Aircraft Establishment
- Military Vehicles Engineering Establishment
- RAF Strike Command
- Ordnance Survey
- The Radiochemical Centre

Health

- Department of Health
- South West Regional Health Authority
- Torbay Health Authority
- Bristol and Weston Health Authority
- Riverside Health Authority
- Ealing Health Authority
- Hounslow and Spelthorne HA
- North Devon Health Authority
- Somerset Health Authority
- Cheltenham and District Health Authority

Services, Media, Telco & Transport

- KPMG
- TEVB
- Reuters
- Trinity Mirror
- News International
- KPNQwest
- Aer Lingus
- Eurocontrol
- London Underground

Manufacturing, Retail & Distribution

- Geest
- Ratners / H Samuel
- Golden Wonder

Programme Management

Simon specialises in the definition and delivery of technology-driven business change programmes. He combines his experience in programme management with a deep understanding of best practice and methodology to create multi-layered business solutions.

- ◆ Programme Manager for the integration of six major change programmes for the Post Office. The programmes dealt with initiatives such as retail banking services (partnering with 11 UK banks), universal banking (PO Card Account), network reinvention, advisory information services (“Your Guide”), Internet Learning, automation and the “people” programme at a combined cost of around £500 Million. Development work was outsourced to a number of major sub-contractors such as PWC, CGEY, IBM and ICL.
- ◆ Led a major programme with full budgetary control for a European Airline. The transformation programme went from vision to implementation. It involved Vision, Balanced Scorecard, Performance Measurement, Profitability Analysis, Activity Based Management (ABC/ABB), Executive Information Systems, and integrated ERP financial and logistic packages. The programme involved 120 participants in 6 project teams. It was delivered on time and on budget.
- ◆ Programme Management consultant for the Department of Health, dealing with 16 programmes which collectively addressed “Improving The System” - ie those changes improving overall healthcare services in England. These included “Payment by Results”, patient choice initiatives, new contracts for GPs and primary care practitioners, planning, targets and standards. The work included setting up an overarching Programme Management Office, identifying interdependencies and managing risks.
- ◆ Led the efforts to rescue the failed implementation of a packaged software solution for a European retail and wholesale banking subsidiary of a major UK bank. The programme had two main elements: to remedy the faults in the software and to rescue the bank’s market position, particularly with respect to its customer accounts
- ◆ Conducted a “Runaway Systems Management” exercise to identify causes and cures for a failing development programme at an Air Traffic Control body. Problems related to the contractual and working relationships between the organisation’s management, their prime contractor and the major sub-contractor
- ◆ Led the re-engineering and deployment of KPMG’s technology-driven methodology and toolset as Programme Manager, editor and subject matter expert. This included a global solutions knowledge management repository and infrastructure. Global Practice Assistance was implemented through Call Centre and GAN Intranet solutions.
- ◆ Led several programmes to develop and exploit best practice in the selection and implementation of integrated packaged software (*siips*).
- ◆ Led KPMG’s global programme to establish best practice approach and electronic toolkit for the implementation of SAP.

Solutions Delivery

The core of Simon’s experience is the delivery of technology-focused business change. He has 26 years experience of solutions delivery. He has managed or advised in the management of around 50 business solution and IT projects, many of which were full life-cycle. His work has been in most industry segments.



- ◆ Selection and implementation of package-focused business solutions - around 40 client projects covering most industry sectors.
- ◆ Designed and implemented six ERP based public sector budgetary control systems including European Commission and European Parliament.
- ◆ Managed the selection and implementation of new accounting package solutions for Geest, a multidivisional food importer, processor and wholesaler.
- ◆ Provided project management and specialist advice to nine health authorities to assist in the design and implementation of new accounting and budgetary control processes and software packages.
- ◆ Specialist assistance with the implementation of a new ERP based accounting system for Customs & Excise.
- ◆ Managed the work to implement new package-based financial software for a UK financial services group during three separate projects covering general ledger, accounts payable and fixed assets.
- ◆ Managed the project to introduce mobile computing for life assurance salesforce.
- ◆ Managed the design and implementation of upgrades for a life assurance system, eg customer relationship enquiry facility.
- ◆ Test programme manager for Kent County Council's new package based accounting and purchasing systems.
- ◆ Conducted a major test programme for new life assurance systems.

Management Consultancy

In addition to Simon's work in programme management and solutions delivery, he has conducted many management consultancy studies.

- ◆ Led a high-profile study for London Underground to examine the "lessons learnt" in returning the Central Line to service following the Chancery Lane incident. Interviewees ranged from the Managing Director to the individuals involved. Recommendations were presented to and accepted by the Directors.
- ◆ Responsible for Turner and Townsend's risk management work supporting the design, build, and usage of the Home Office's new headquarters at 2 Marsham Street in Westminster.
- ◆ Review of Social Services Department's estate management function for Manchester City Council. The study examined the processes and organisation structure to support the department's strategic management of its property portfolio and its day-to-day management of projects and maintenance.
- ◆ Managed a study for the Department of the Environment of the systems implications to support share issuing for the privatisation of the water industry.
- ◆ Participated in wide range of other client engagements, eg strategy exercises, "Runaway Systems Management", pre-merger valuation, expert witness.

Senior Management

Simon held global management roles with KPMG Consulting, and was Head of Management Consultancy at Turner & Townsend - an MCA member firm.



- ◆ Board Director and Head of Management Consultancy for Turner & Townsend Management Solutions Ltd, a subsidiary of the Turner and Townsend Group: 23 consultants - over 50% growth in the first year Major clients included the Home Office and London Underground.
- ◆ Council member and Director of the Management Consultancies Association (MCA), the organisation representing the interests of UK management consultancies.
- ◆ Director in KPMG's Global Consulting Solutions Center responsible for technology-driven solutions world wide.
- ◆ Director of KPMG's Global Integrated Vendor Solutions service area, responsible for KPMG's approach to the implementation of ERP / package-driven business solutions.
- ◆ Led major bid for a global finance transformation programme at Reuters, impacting 200 countries. The programme contributed £23 Million fees - KPMG UK's largest ever engagement.

Employment Chronology

- ◆ **World Class Programme Management Limited** (2003 - 2004) Freelance consultant
- ◆ **Turner and Townsend Management Solutions Ltd** (2002 - 2003) Board Director and Head of Management Consultancy
- ◆ **World Class Programme Management** (2001 - 2002) Freelance consultant
- ◆ **The French Thornton Partnership Ltd** (2000 - 2001) Programme Manager for the integration of six major change programmes for the Post Office
- ◆ **KPMG** (1986 - 2000) comprising:
 - **KPMG UK Consulting** - Principal Consultant (1999 - 2000) Major sales bids
 - **KPMG Global Consulting** - Director, Global Consulting Solutions Center (1998 - 1999) Director of Package Solutions, and Director of e-Integration leading
 - **KPMG International HQ** - Director of Global Integrated Vendor Solutions (1995 - 1998) Programme Director and budget controller for Global IVS core service
 - **KPMG Consulting** - Principal Consultant, Package Solutions Methodology (1992 - 1995) Development and exploitation of best practice, methodology, tools and techniques
 - **KPMG UK Consulting** - Principal Consultant (1991 - 1992) Led a major programme with full budgetary control for a European Airline
 - **KPMG UK Consulting** - Executive Consultant (1986 - 1991) Around 40 client projects
- ◆ **Barclays Unicorn Group** (Financial Services) - Project Manager (1981 - 1986) - Systems design and development
- ◆ **ICL** - Pre & Post Sales Support Executive (1978 - 1981) Provided pre-sales and post-sales support to customers in research and defence market


Education

- ◆ **Queen Mary College, London** (1975 - 1978) Bachelor of Laws (LL.B)
- ◆ **Hertford College, Oxford** (1974 - 1975) Mathematics course
- ◆ **SEEVIC** (1972 - 1974) A Levels: Maths (A), Further Maths (B) and Physics (A)
- ◆ **King John School, Benfleet** (1967 - 1972) 10 "O" levels, 5 Grade 1, 3 Grade 2 and 2 at Grade 3



Contact

- ◆ **Name:** Simon Wallace
- ◆ **Address:** 29 Pearman St
London
SE1 7RB
- ◆ **Tel:** 020 7207 7218
- ◆ **Mobile:** 0771 891 5741
- ◆ **Email:** scw@wcpm.co.uk



**World
Class
Programme
Management**

Simon Wallace

LLB MBCS CITP FIMC FCMC MInstD

29 Pearman St London SE1 7RB	Phone: 020 7207 7218 Mobile: 0771 891 5741 Email: scw@wcpm.co.uk Web: http://www.wcpm.co.uk http://www.epmbook.com
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